

Revenue Enhancement Solutions for *Your* Community

Business license and taxation programs are an important customer service touch point with your business community and yield vital information and revenues. We provide discovery, compliance, and software solutions.



Let's talk!

Enrich your community with solutions made for local governments.

A lack of resources and ever-increasing demands challenges your ability to lead a **thriving** community. We understand and can help.



Revenue Enhancement Services *Rest easy, we've got this.*

Timely receipt of revenues has never been more critical for municipalities than it is right now. HdL specializes in increasing revenue through discovery and recovery to create an equitable playing field for your business community.



Discovery Solutions *Municipal revenue experts at your service.*

HdL compiles public data with our own research and analyzes it compared to your current business license data and major industries. We identify entities conducting business activity that are currently not paying business license fees, occupation tax fees, employer's quarterly gross profit fees, employers quarterly withholdings, and any other fees and taxes your agency collects.



Recovery Solutions *Maximize revenue without straining business relations.*

We ensure entities subject to taxation or licensure are properly registered, accurately reporting, and are compliant with your municipal ordinances. We work with you to craft a program tailored to meet your needs. We maintain positive business relationships with education and guidance to achieve increased compliance and revenues.

We identified **\$3.25B** in unreported revenue from noncompliant businesses in the last 40+ years!



Software Solutions *Empower your team with efficiency.*

HdL's online client portal streamlines processes for your team. Offering quick and simple tax calculations, payments and electronic notifications, the online business portal enables a higher level of customer service and efficiency.

ADDED VALUE TO YOUR TEAM



Proven
success
with 700+
partners



Experts
with >99%
client
retention



Secure,
user-friendly
tech



Additional
support &
resources



Let's talk!