

Governor's Office of Business and Economic Development 1400 10th Street, 2nd Floor Sacramento, CA 95814 USA +1 (916) 322-0694 / (877) 345-4633 www.business.ca.gov

# **About GO-Biz**

The Governor's Office of Business and Economic Development (GO-Biz) was created by Governor Edmund G. Brown Jr. to serve as California's single point of contact for economic development and job creation efforts. GO-Biz offers a range of services to business owners including: attraction, retention and expansion services, site selection, permit streamlining, clearing of regulatory hurdles, small business assistance, international trade development, assistance with state government, and much more.

The Governor's Office of Business and Economic Development (GO-Biz) includes the following units:

#### **Business Investment Services**

The Business Investment Services Unit works with companies to expand their presence in California by streamlining the site selection process and offsetting the cost of doing business with the use of local, state and federal incentives.

### **Permit Streamlining**

The Permit Assistance unit provides permit streamlining for business owners struggling with local, state and federal permitting for major job creating projects. The permitting team also administers the state's electronic on-line permit assistance center, CalGOLD.

## **Small Business Assistance**

The Small Business Unit provides small business assistance through interagency projects, informational workshops, and direct advocacy. It also maintains a comprehensive list of resources for small business technical assistance, financing, and state procurement.

#### **Encouraging Innovation and Entrepreneurship**

GO-Biz administers the state Innovation Hub (iHub) program which includes 12 iHubs stretching from Chico to San Diego. These regional innovation clusters bring together government, academia, and business to further enhance California's entrepreneurial ecosystem thru the promotion of innovation as a community building and job creation tool. In 2011, three of the 12 iHubs opened their first Innovation Incubators

## **International Affairs and Business Development**

The International Affairs and Business Development unit provides critical support on issues relating to international trade and investment opportunities, foreign relations, and business-expanding international agreements. The unit collaborates with federal, local and international partners to identify and assist small to medium size companies in developing markets abroad for their products and services. The unit also promotes foreign investment, including certification of EB5 targeted employment areas, and it supports expansion of shipping and air transport to keep California a top international gateway for the United States.

EXECUTIVE	ADMINISTRATIVE
Kish Rajan Director  Panorea Avdis Chief Deputy Director  Amalia Carlos Executive Assistant	Jenifer Henneke Administrative Manager & Small Business/DVBE Advocate  Virginia Gutierrez Administrative Analyst  Jason Triano Office Technician
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Leslie McBride Deputy Director  Mather Kearney Assistant Deputy Director  Patrick McGuire Senior Business Development Specialist  Jason Rancadore Senior Business Development Specialist	Jeff Malin Senior Business Development Specialist (Los Angeles)  Justin Currie Business Development Specialist (Bay Area)  Sid Voorakkara Senior Business Development Specialist (San Diego)
SMALL BUSINESS	PERMIT ASSISTANCE
Barbara Vohryzek Deputy Director & Small Business Advocate  Janelle Green Small Business Specialist  Lillian Conroe Small Business Specialist (So Cal - Los Angeles)	Paul Martin Deputy Director  Frank Ramirez Senior Permit Assistance Specialist (Northern / Central California)  Andrew Sturmfels Senior Permit Assistance Specialist  Shannon West Senior Permit Assistance Specialist  Poonum Patel Assistant for Special Projects
COMMUNICATIONS AND POLICY	INTERNATIONAL AFFAIRS AND BUSINESS DEVELOPMENT
Riley Ray Robbins  Deputy Director  Brook Taylor  Communications & Policy	Brian Peck Deputy Director  Abby Browning International Policy, Programs & Partnerships  David Bolognesi International Investor Relations
INNOVATION AND ENTREPRENEURSHIP	EXTERNAL AFFAIRS
Louis Stewart (iHubs)  Deputy Director	Jorge Jaramillo  Deputy Director

LEGISLATIVE AND INTER GOVERNMENT AFFAIRS

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